

The image is a composite. The top right corner features the Avnet Integrated logo in white and green text on a black background. The rest of the image is a black and white photograph of a male technician wearing glasses and a dark lab coat with an Avnet name tag. He is smiling and looking towards the camera. In the background, there are server racks and a workstation with a monitor displaying the Avnet logo, the time 2:46, and the date Wednesday, October 5. The workstation is partially overlaid with a green light effect. On the table in front of him are two small metal bowls, a pen, and some electronic components.

AVNET<sup>®</sup>  
INTEGRATED

/ YOU INNOVATE,  
WE'LL INTEGRATE

Avnet Integrated partners with the best technology suppliers to help our customers design, integrate, deliver, deploy and support their solutions globally, enabling them to optimize resources and focus on growth.





## AN EXTENSION OF YOUR TEAM

Launching successful products requires focus and expertise. With our deep experience and Avnet owned integration facilities around the world, you can rely on us to help accelerate your time to market, grow faster and achieve success in the market.

### End-to-end capabilities

Avnet Integrated delivers end-to-end providing integration, business and service solutions that optimize your capital and ensure a phenomenal experience for your customers. Engage us at any stage along your product development journey.

- Optimize your solution's performance, reliability & profitability through engineering services
- Reduce development costs & accelerate time-to-market
- Minimize fixed costs of inventory, personnel, facilities, systems and tools

### Technology expertise

Our deep engineering expertise and extensive partnerships deliver the right solution for your business while ensuring optimal performance and stability.

- Stay ahead of the curve with visibility to technology & product roadmaps
- Confidently deploy with solutions that exceed technical & environmental requirements
- Satisfy your customer's demand with direct access to the best technology with the shortest lead times

### Extended reach

Our global footprint provides instant infrastructure to design, integrate, deliver and support your solution across global markets.

- Enter new markets quickly with regulatory & trade compliance expertise
- Scale production across a network of Avnet facilities with consistent tools & processes
- Reduce costs & lead times by building products in-region

### Design locally, scale globally

Plug into instant global design, manufacturing and service infrastructure through our six Avnet owned and operated integration centers around the globe.



#### Americas

- Phoenix (US)
- San Jose (US)
- Boston (US)
- Nogales (MX)

#### Europe

- Freiburg (DE)

#### Asia

- Tianjin (CN)

# / GROW YOUR REVENUE AND PROFITS



## Optimize your capital

Leverage our resources, infrastructure and financial programs to invest your capital in what you do best.



## Accelerate your sales growth

Leave the design, integration, deliver, deployment and support of your solution to us. Optimize your resources and focus on your IP innovation and growth.



## Captivate your customers

Tap into our online digital storefront capabilities and ecommerce solutions to streamline the user experience and leverage our global service network to meet customer needs across the world.

## Experienced across industries

Decades of experience navigating application requirements and industry certifications, including but not limited to:

- Storage
- Network Security
- Healthcare
- Retail
- Transportation
- Industrial
- Telecom
- Utilities



## / OUR EXPERTISE ENSURES YOUR SUCCESS

### Design and prototype

- Product road mapping
- Product development advisory
- Design for assembly
- Test automation design
- Design validation
- First article

### Productize

- Regulatory certification
- Custom bezel
- Custom branding & packaging
- Functional stress testing
- Test automation
- Supply chain planning & inventory programs

### Integrate

- Solution kitting
- System integration
- Rack integration
- Software load & configure
- Configure to order

### Transact and deliver

- Customizable B2B e-commerce platforms
- End-user/reseller transactions
- Global supply chain management & expertise
- Global warehousing
- Export Compliance

### Service

- Field installation & maintenance
- Advance exchange
- Depot repair & refurbishment
- Hardware remarketing
- Supplier service programs
- Technical assistance center

## Let's get started

If you're looking for a technology partner that enables your greater pursuits, you've come to the right place. To talk about how we give you back more time and resources to focus on product innovation contact us at: [integrated@avnet.com](mailto:integrated@avnet.com) or visit [avnetintegrated.com](http://avnetintegrated.com)