

BILLING/SHIPPING INFORMATION

Legal Company Name: _____
 D.B.A.: _____
 Address, City, State, Zip Code: _____
 Main Phone (____) _____ Main Fax (____) _____
 A/P Fax (____) _____
 * eBilling Contact (First & Last Name & Phone #) _____
 **eBilling Email Address _____
 ***Would you prefer a separate PDF per Invoice or one PDF for all Invoices by date? Separate ___ All ___

BUSINESS INFORMATION

Check One: () Corporation () Partnership () Proprietorship () Subsidiary or () Division of _____
 State of Incorporation: _____ Net Worth \$ _____ Annual Sales \$ _____
 Years in Operation: _____ Type of Business: _____
 Projected Annual Avnet Purchases \$ _____ Product line(s): _____
 President/CEO: _____ Phone (____) _____
 VP/Finance: _____ Phone (____) _____
 Treasurer/Controller: _____ Phone (____) _____
 A/P Manager: _____ Phone (____) _____

BANK INFORMATION

Bank: _____ Contact Name: _____
 Phone: _____ Fax: _____
 Complete Address: _____
 Main Account # _____ Money Market Account # _____
 LOC Account # _____ Other Account _____

TRADE REFERENCES

Reference 1 _____ Account # _____ Customer since: _____
 Payment Terms: _____ Balance \$ _____ Contact Name: _____
 Email address: _____ Phone No.: _____ Fax No.: _____
 Reference 2 _____ Account # _____ Customer since: _____
 Payment Terms: _____ Balance \$ _____ Contact Name: _____
 Email address: _____ Phone No.: _____ Fax No.: _____
 Reference 3 _____ Account # _____ Customer since: _____
 Payment Terms: _____ Balance \$ _____ Contact Name: _____
 Email address: _____ Phone No.: _____ Fax No.: _____

CUSTOMER'S AUTHORIZATION TO RELEASE BANK AND TRADE INFORMATION

Attention Bank and Trade References: Please provide information on all accounts listed as well as any loan information. You will be serving our interest best if you provide the information over the phone.

Nothing contained in any purchase order, confirmation, acknowledgment or other writing shall modify, amend or contradict the terms of this Agreement or become part of the terms of sale unless specifically agreed to in writing by Avnet, Inc.
 I/We hereby authorize you to whom this application is made, or your agents, to investigate my/our credit worthiness and will provide financial statements, tax returns etc., as you deem necessary.

Prepared by (signature) _____ Title _____ Date _____

Thank you for doing business with Avnet.

Branch P _____ Recruiter name _____ ISR#/ FSR # _____

Please provide us with copies of all tax exemption certificates.

Sales Tax Information for Drop Shipments and Documentation Requirements

Avnet is registered for the collection of sales and use taxes in every state that imposes such a tax, with the exception of Maine, North Dakota, West Virginia, and Wyoming.

With Avnet's registration comes the responsibility to collect tax on all sales unless our customer claims an exemption and provides valid documentation in the form of an exemption certificate that is valid for the ship to state.

If our reseller customer does not have a physical presence in the ship to state, registration for sales tax purposes may not be required. In this instance, our reseller customer cannot provide a valid exemption certificate for the ship to state. Nevertheless, since Avnet is registered in most states, we are required to collect tax on our sale of hardware or taxable services when we have not obtained a valid exemption certificate for the ship to state from our customer in order to support an exemption of tax.

Some states require Avnet to collect the sales tax without exception when a valid exemption certificate cannot be obtained from our customer. Other states, somewhat more lenient, do not require the collection of sales tax if Avnet has obtained our customer's exemption certificate for the home (domicile) state.

Tax planning alternatives include:

- Register in those states where there is a significant end user base. A valid exemption certificate could then be issued to Avnet. States will allow a vendor without a physical presence to register as an out of state reseller.
- Take delivery of the product in the home or domicile location and trans-ship the product to the end user customer.
- Incorporate into the selling price to the end user an additional amount to cover the sales tax Avnet is required to collect on the sale.

Please complete the attached multi jurisdiction exemption form with your exemption numbers for all states in which you are registered, and completely fill out all required fields, including type of business engaged in and type of product purchased. These descriptions can be very broad, such as "Resale" or "Computer hardware, software or services".

There are a few states that require a special form to be completed. If you have registration in Florida, Louisiana, Massachusetts, Mississippi, New York, Virginia, West Virginia or Wyoming please contact Avnet's Sales Tax Compliance Department. Email us at sales-tax@avnet.com, or call 480-794-6104.

Wendy Davidson
Avnet, Inc.
Sales Tax Compliance Supervisor

UNIFORM SALES & USE TAX CERTIFICATE – MULTI-JURISDICTION

ISSUED TO (Seller): AVNET, INC.

I CERTIFY THAT: _____ is engaged as a registered (mark all boxes that apply)

Name of firm (Buyer):	Wholesaler _____	Seller (CA) _____
D.B.A. Name:	Retailer _____	Lessor _____
Street Address:	Manufacturer _____	Other _____
City, State, Zip Code:		(Specify)

and is registered with the below listed states and cities within which your firm would deliver purchases to us and that any such purchases are for wholesale, resale, ingredients or components of a new product or service to be resold, leased, or rented in the normal course of business. We are in the business of wholesaling, retailing, leasing (renting)the following:

Description of Business: _____

General description of tangible property or taxable services to be purchased from the seller: _____

State	State Registration, Seller's Permit, or ID # of Purchaser	State	State Registration, Seller's Permit, or ID # of Purchaser
Alabama		Missouri	
Arizona		Nebraska	
Arkansas		Nevada	
California		New Jersey	
Colorado		New Mexico	
Connecticut		New York	State specific form required
Dist. Of Columbia		North Carolina	
Florida	State issued form required	North Dakota	
Georgia		Ohio	
Hawaii		Oklahoma	
Idaho		Pennsylvania	
Illinois		Rhode Island	
Indiana	State specific form required	South Carolina	
Iowa		South Dakota	
Kansas		Tennessee	
Kentucky		Texas	
Louisiana	State issued form required	Utah	
Maine		Vermont	
Maryland		Virginia	State specific form required
Massachusetts	State specific form required	Washington	
Michigan		West Virginia	State specific form required
Minnesota		Wisconsin	
Mississippi	State issued form required	Wyoming	State specific form required

I further certify that if any property or service so purchased tax free is used or consumed by the firm as to make it subject to a Sales or Use Tax we will pay the tax due directly to the proper taxing authority when state law so provides or inform the seller for added tax billing. This certificate shall be a part of each order which we may hereafter give to you, unless otherwise specified, and shall be valid until cancelled by us in writing or revoked by the city or state.

Under penalties of perjury, I swear or affirm that the information on this form is true and correct as to every material matter.

Authorized Signature: _____

Title: _____

Date: _____